

The Value Proposition





REPRESENTATION & ADVOCACY

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- EBAA represents the interests of business aircraft operators and users **towards EU policymakers and regulators**. The Association monitors and influences regulations drafted by European institutions on behalf of its membership.
- Through the International Business Aviation Council (IBAC), EBAA works closely **with the international business aviation community** to safeguard European competitiveness, while ensuring fair & equitable access to international airspace.

REPRESENTATION & ADVOCACY

- Members participate in EBAA Working Groups, voicing concerns and solutions to eventually be presented to European and International Institutions.
- Associate Members participate in the Associate Members Advisory Council (AMAC) and are represented on the EBAA Board of Governors via the AMAC Chairman. AMAC members may also participate in interactive workshops between operators and service providers on specific issues.



REGULATORY & TECHNICAL INFORMATION + OPERATIONAL TOOLS

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- Who's Who Member Guide
- EBAA Regular Communications includes:
 - Intelligence Reports – Member Only
 - Ongoing updates on status of European & International regulation
 - EBAA Alerts - Member Only
 - Alerts of issues that may impact flight operations
 - “State of the Market” Assessments - Member Only
 - Publications: Industry Surveys, Studies & Policy Papers – Member or Public depending...
 - Press Releases - Public
 - General Member News - Member Only



EVENTS & NETWORKING OPPORTUNITIES

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- **EBACE**
- **Operator Regulatory Seminars**
- **Regional Events in Support of National Associations**
- **IS-BAO, SMS & ERP Workshops**



ACCESS TO INDUSTRY EXPERTS

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- **Ask an expert**
 - **Airport Access and Transatlantic Issues**
 - **Security**
 - **Environment**
 - **Flight Time Limitations**



ACCESS TO INDUSTRY BEST PRACTICES

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- **IS-BAO Manual & Workshops for Corporate Operators**
- **SMS Toolkit for Commercial Operators**
- **Emergency Response Planning (ERP) Guidance Manual**
- **Code of Practice & Accreditation for Approved Handlers and FBOs**



MEMBER BENEFIT PACKAGE

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- **EBAA Communications Toolkit**
 - Industry Images & Logos
 - Key Messages
 - History & Industry Data
 - Recent EBAA Press Releases
- **EBAA Safety of Flight Awards Programme**
- **[EBAA Pilot Insurance Scheme](#)**
- **Exhibit at EBACE**
- **Attendee discount at EBACE**
- **EBAA Member Marketplace**
- **Free trial subscriptions to industry publications (BART International, EBAN and FlyCorporate)**