



**FAI** Air Ambulance

EXPERTS IN MEDEVAC



EBAA Annual Debate, European Parliament, Brussels, 27 June 2018

## SPEAKER PROFILE

- Former Senior Flight Paramedic with **15 years experience**
- **Management roles** since 2000 in the AA market
- Joined FAI rent-a-jet AG in 2004
- Since 2005 Member of the Executive Board

### **Volker Lemke**

Head Ambulance Division

+49 911 36009 31

[volker.lemke@fai.ag](mailto:volker.lemke@fai.ag)



# COMPANY PROFILE

- FAI rent-a-jet AG **founded in 1986**
- Privately owned by the Axtmann Holding
- Active in Air Ambulance, UN Missions & Executive Charter
- Since 2001 focus on Air Ambulance business
- Certified standard **SPECIAL CARE**
- Air Ambulance of the Year Award 2012
- Several AA of the Year Nominations
- EBAA **Diamond Award** (50 years or 100,000 hrs without accident)



## FACTS & FIGURES

- Largest General Aviation Operator in Germany
- Largest **Ambulance Operator** worldwide in terms of revenue
- 24 aircraft serving three divisions, total 12.400hrs airtime p.a.
- **9 dedicated ambulance aircraft** type LR55/60 and CL604
- **904 AA missions**, 298 destinations, 112 countries in 2017
- 5.500.000 nm distance covered = **116 times** around the globe



# SERVICE SCOPE



## Air Ambulance

(6LR + 3Reserve + 3CL604 + 1Reserve + GLEX)  
*(Largest Ambulance Jet Fleet Worldwide)*



## Public Services

(1LR + 1Reserve + 1CL604 + 1Reserve)



## Executive Charter

(3Global Express & 2LR60)



## ROLE & SIGNIFICANCE

- Small share but of **vital importance** to the community
- **6935** air ambulance requests **to Europe** in 2017 just for FAI
- At least **5% time critical** medevac missions
- Around 400 medical transfers total to Europe = **20 life-saving missions**
- Important role as **International** Emergency Medical Service (**EMS**)
- Payers: **Travel Insurance Industry** (75%), Government Entities (15%), Hospitals & Healthcare Provider, Private Clients



## MEDEVAC EXAMPLE

- MEP involved in MVA during delegation's journey to **Nouakchott**
- **Activation** by Assistance Company on 27 June 20:15 CET
- Planned **medevac** either to NCE (Canary Islands) or **Brussels**
- Decision for Brussels based on fit-to-fly assessment by Medical Director
- 24:00 CET **take-off** from home-base Nuremberg
- 03:50 LCT **arrival** in Nouakchott, patient preparation & pickup
- 06:20 LCT **departure** from Mauretania
- 12:00 CET **arrival** in Brussels and handover at the University Hospital



# MEDEVAC EXAMPLE

The central map shows a flight path from Khartoum, Sudan, to Frankfurt, Germany, with a time marker of 05:40hrs. A second path branches from Frankfurt to Marseille, France, with a time marker of 05:50hrs. The map also shows other cities like London, Amsterdam, and Paris.

Surrounding images include:

- Top-left: A hospital room with a gurney and bloodstains on the floor.
- Top-right: A flight ambulance aircraft (red and white) on a tarmac.
- Middle-right: A yellow ambulance van with "AMBULANCE" and "112" markings.
- Bottom-right: An ambulance interior with a patient on a stretcher.







**Thank you for your kind attention!**

